

Antalis continues to expand internationally by acquiring the Italian Packaging company Tecnoprimaf, a leader in bespoke Packaging

Antalis has acquired Tecnoprimaf, specialised in the manufacturing and distribution of wooden packaging and anti-corrosion solutions for industrial business customers. With consolidated sales of € 26 million in 2023 and a total of 80 employees, Tecnoprimaf operates from 5 sites in Italy, with main operations in Modena.

Founded in 1988, Tecnoprimaf is specialised in the design and manufacturing of protective and constructive industrial Packaging solutions. It has been developing unique and specific expertise in various sectors for over 30 years, focusing on wood packaging and anti-corrosion packaging solutions with its well-known brand VCI Force. Thanks to this acquisition, Antalis becomes the market leader in bespoke packaging solutions for the Italian market.

Antalis, already well established in Europe, continues to expand its presence in the Packaging market following the 2024 acquisition of the Portuguese market leader 100 Metros at the beginning of the year, followed by the signing of a binding agreement to acquire the Pakella Group in Latvia, Lithuania and Estonia.

Commenting on the acquisition, Hervé Poncin, Chief Executive Officer of Antalis, said: *"The acquisition of Tecnoprimaf is a fantastic opportunity. Tecnoprimaf already supplies complementary products to some of our key accounts customers. By combining the offer of our two Italian companies, we are broadening our offer to our strategic customers. Wood converting is essential for penetrating certain markets and requires specific know-how and equipment. The same applies to anti-corrosion / VCI solutions."*

"By joining Antalis, Tecnoprimaf will be able to broaden its product portfolio and continue its development in Europe thanks to an expanded product range and new international customers," added Roberto Amadori, Chief Operating Officer at Tecnoprimaf.

About Antalis

Antalis is a member of KPP Group Holdings Co., Ltd., a worldwide leader in Papers, Packaging and Visual Communication distribution headquartered in Japan and listed on the Tokyo Stock Exchange (ISIN JP3293350009) with JPY 659.1 billion turnover in FY 2023. With activities in Europe, Latin America and North America, Antalis is a leading B2B distributor of products and services with breakthrough e-commerce solutions in Papers, industrial Packaging and Visual Communication media. Headquartered in the Paris area (France), Antalis operates in 31 countries serving over 100,000 customers with a team of 4,000 employees. Our 105 warehouses and production sites, focused on eco-responsibility, provide world-class services.*

** approx. €4.3 billion*